### Visit **Tallinn**

# Overview of tourism trends in Tallinn in the first half of 2021

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Tourism Trends in Tallinn in 2021

### Key Indicators 2021, January - June 2021



Visits of foreign residents 145 600 (-78%)

> 58% multi-day visits 42% one-day visits



### Foreign Visitor Spending

Total 70 mill. €, per visitor per day was 190 euros



Accommodation
establishments: 109 (-9%)
Rooms: 7114 (-13%)
Beds: 14 930 (-14%)
Room occupancy rate: 23%
Bed occupancy rate: 15%
Average cost of a guest night, 30€
(-11%)



#### Accommodated tourists

Total: 168 787 (-46%) Estonia: 108 498 (+58%) Foreign: 60 289 (-75%) Finland: 12 223 (-88%) Latvia: 6 693 (-52%) Germany: 4 797 (-32%)



Finland: 44 492 (-85%)

• Latvia: 20 261 (-70%)

• Germany: 11 389 (-57%)



#### **Accommodation Sales**

11,6 mill. € (-48%) The average cost for 24 hours was 30 euros (-12%)

#### **Short-Term Rentals**

- Total properties: 1962 (-31%)
- Total capacity: 7300
- Average registered room price (ADR): 56 € (+19%)
- Avg. properties occupancy rate: 48%
- Avg. review score: 4.77/5

#### Overnight stays

Total: 383 030 ööd (-35%) Estonia: 203 605 (+67%) Foreign: 179 425 (-62%)

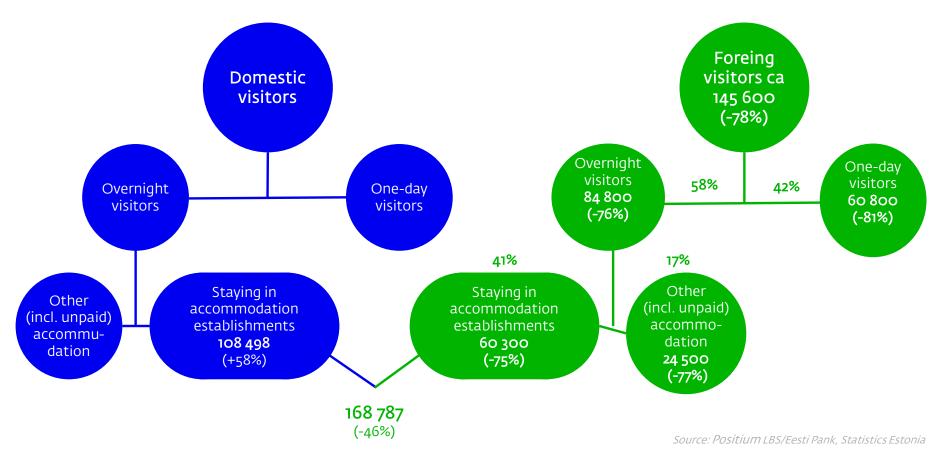
Germany: 23 575 ööd (+51%) Finland: 23 318 (-86%)

Latvia: 16 629 (-33%)



Tourism Trends in Tallinn in 2021 (Q1-Q2/2021)

### Visitors to Tallinn, January - June 2021

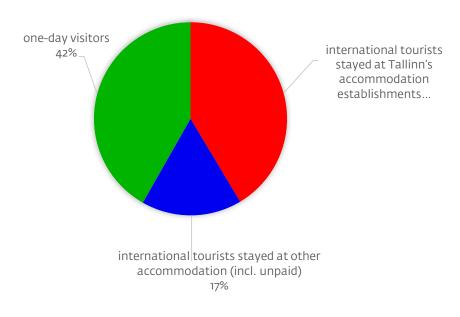


Visit **Tallinn** 

### Visits of foreign residents to Tallinn, January - June 2021

- Residents of foreign countries made 145 600 visits to Tallinn.
- 58 % of foreign travellers (in total 84 800) stayed in Tallinn for several days. Of those, 71% stayed in accommodation establishments in Tallinn and 29% stayed with other accommodation providers or with friends and relatives.
- Multi-day visits had the average duration of 3,64 nights.
- 42% foreign visitors (1.90 million) were same-day visitors.
- Total consumption of these visitors in Tallinn was 70 million euro (or 190 euros per visitor per day).

N= 145 600 (-78%)

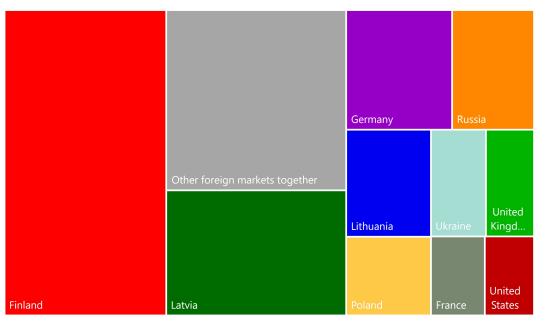


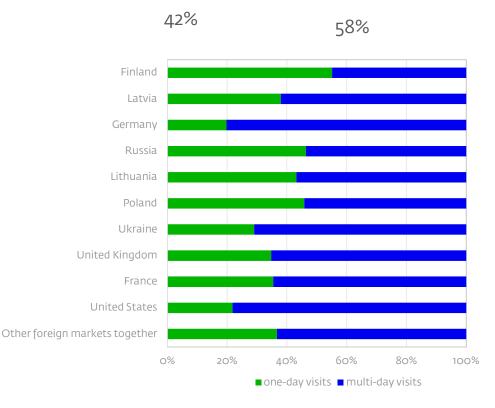
Source: Positium LBS/Bank of Estonia, Statistics Estonia



## Visits of foreign residents to Tallinn by country, January - June 2021

N= 145 600 visits (-78%)





Source: Positium LBS/Bank of Estonia



## Accommodated tourists and overnight stays, January – June 2021

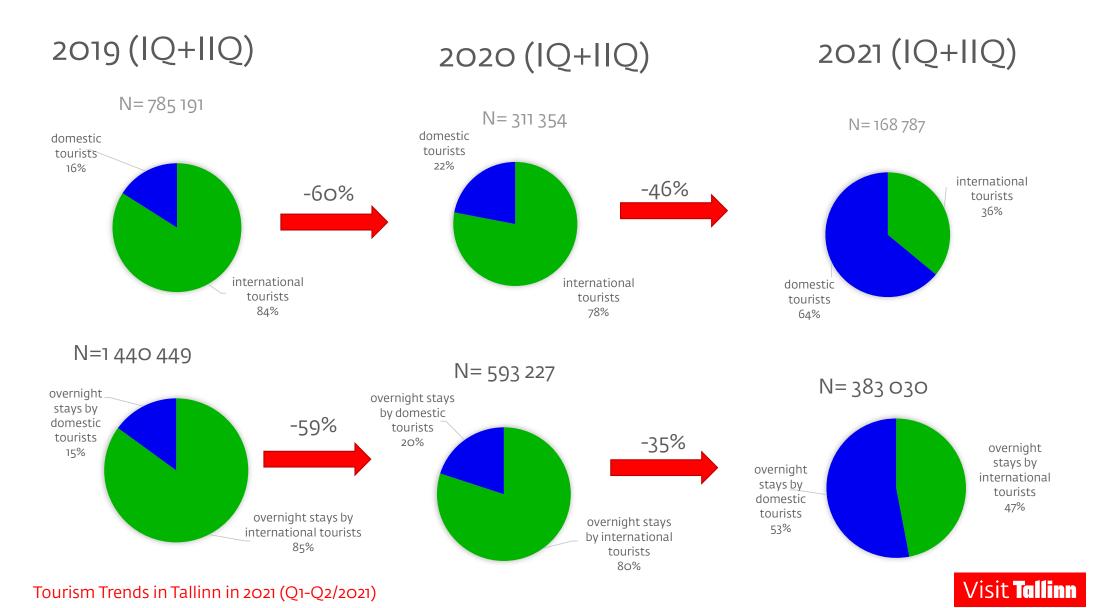
- According to Statistics Estonia, 168 800 stayed in accommodation establishments in Tallinn
- (-46 %\*)

#### Incl.:

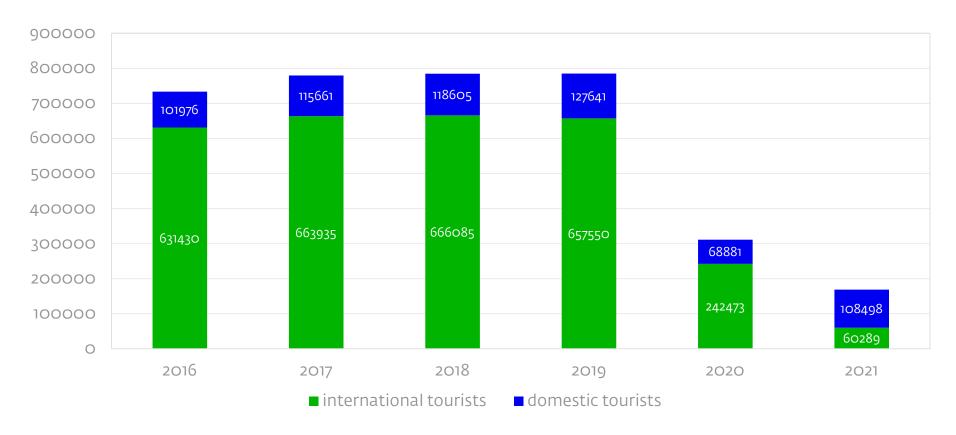
- international tourists: 60 289 (-75%)
- domestic tourists: 108 498 (+58%)
- Tourists spent 383 030 nights in Tallinn's accommodation establishments (-35%).
   Incl.:
  - overnight stays by international tourists: 179 425(-62%)
  - overnight stays by domestic tourists: 203 605 (+67%)
- The average length of the trip was 2,27 nights (+7%).
  - International tourists spent an average of 2,98 nights (+30%)
  - Domestic tourists spent an average of 1.88nights (0%)



<sup>\*</sup> compared to the same period last year



### Accommodated tourists in Tallinn, January - June





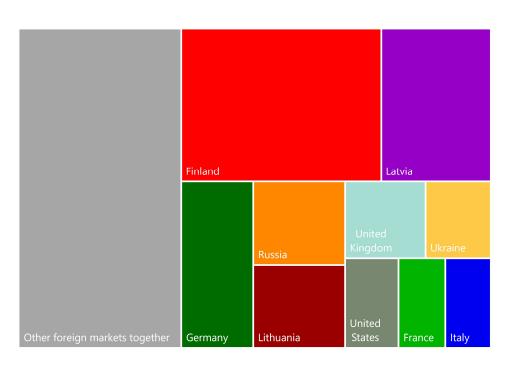
## Overnight stays of tourists accommodated in Tallinn, January - June





## Accommodated international tourists in Tallinn, (TOP 10) January - June 2021

N= 60 289 (-75%)

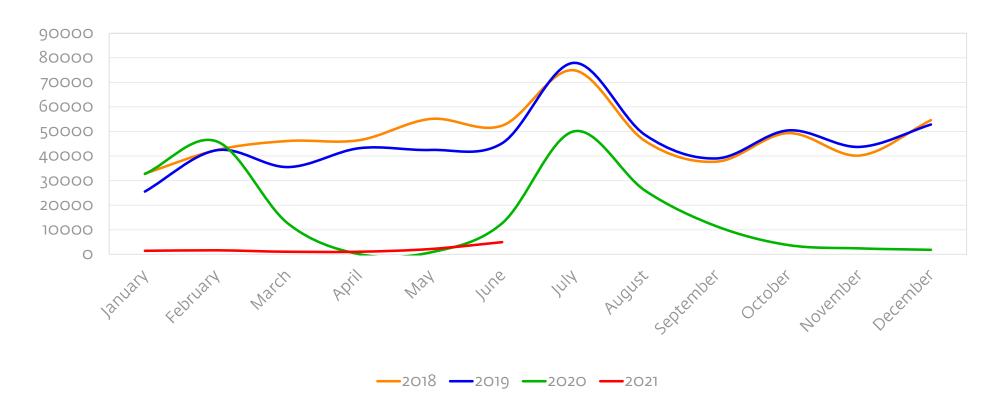


Source: Statistics Estonia
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Country	Number	Change		
	Number	Number	%	
Finland	12 223	-92 598	-88	
Latvia	6 693	-7 177	-52	
Germany	4 797	-2 251	-32	
Russian Federation	3 061	-37 858	-93	
Lithuania	3 048	-4 526	-60	
United Kingdom	2 468	-5 059	-67	
Ukraine	2 000	-1 710	-46	
USA	1 915	-1 518	-44	
France	1 681	-1 142	-40	
Italy	1 634	-683	-29	
other foreign markets together	20 769	-27 662	-57	

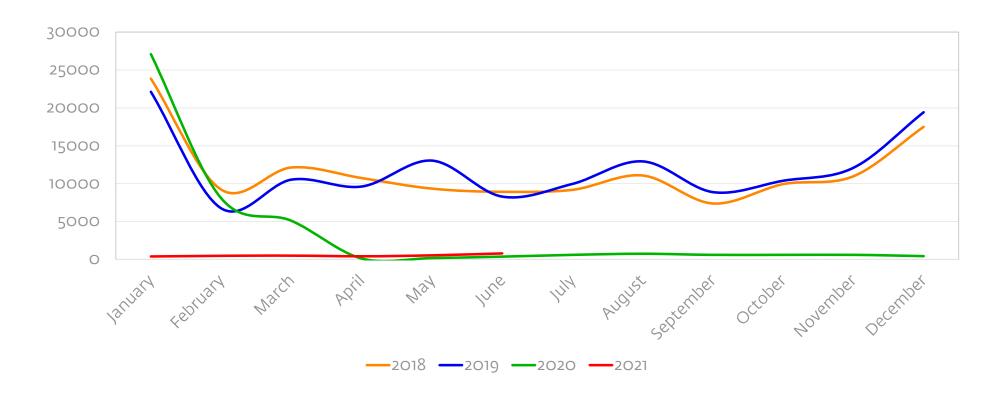


### Visits of Finnish tourists to Tallinn, 2018-2021



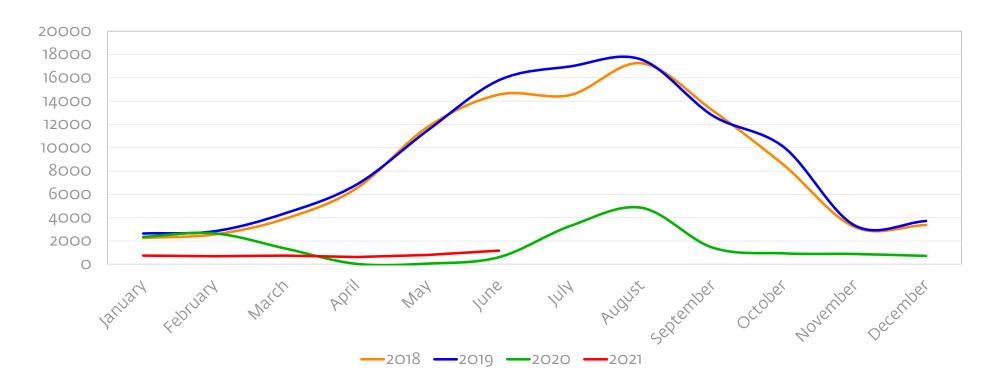


### Visits of Russian tourists to Tallinn, 2018-2021



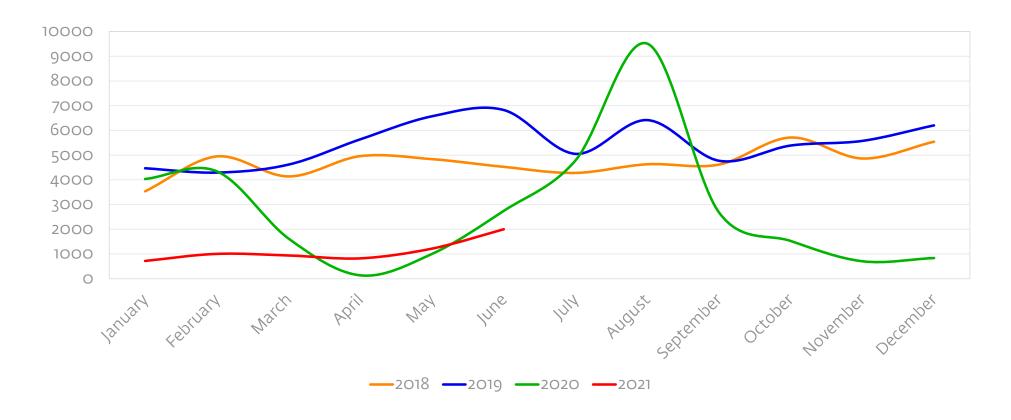


### Visits of German tourists to Tallinn, 2018-2021



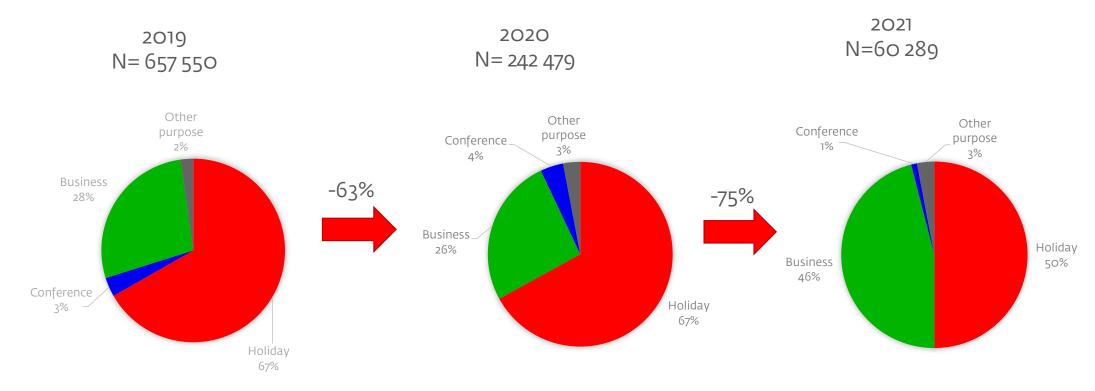


### Visits of Latvian tourists to Tallinn, 2018-2021



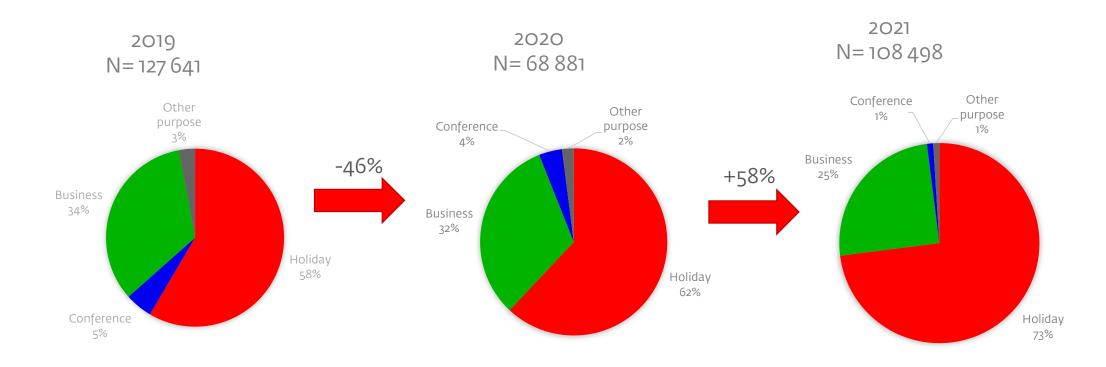


## International tourists by purpose of travel, January - June



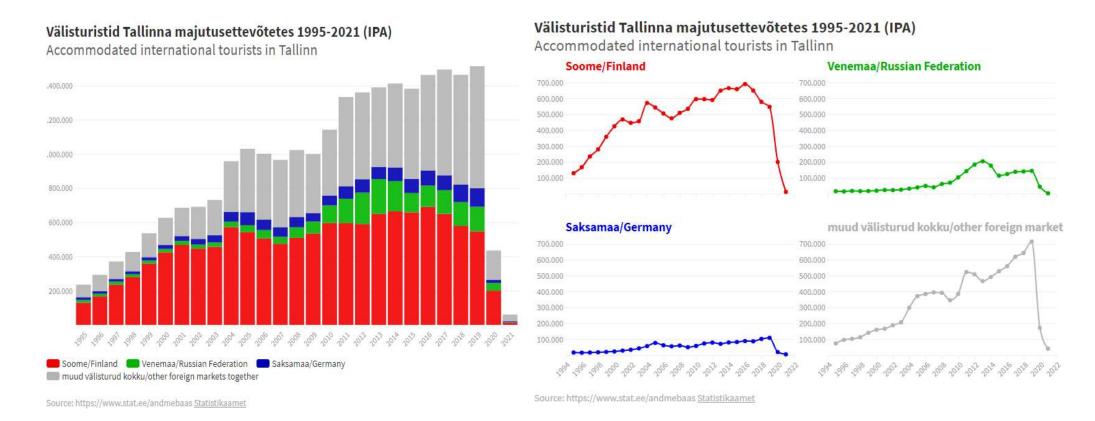


## Domestic tourists by purpose of travel, January - June





### Trends in important markets



More: https://app.flourish.studio/story/768427/edit



### Visits To Marketing Website visittallinn.ee

	Sessions	Users	Page Views	Pages/Sessi on	Avg. Session Duration	Bounce Rate
visittallinn.ee 1.01.201930.06. 2019	1 163 266	785 199	3 145 623	2,7	02:46	59%
visittallinn.ee 1.01.202030.06.2020	584 784	419 176	1534826	2,6	02:31	54,7%
visittallinn.ee 1.01.202130.06.2021	181 829	136 432	391 860	2,2	01:49	66,28%

Average customer satisfaction score on visittallinn.ee given by website users was 8.6/10 (+0.3)

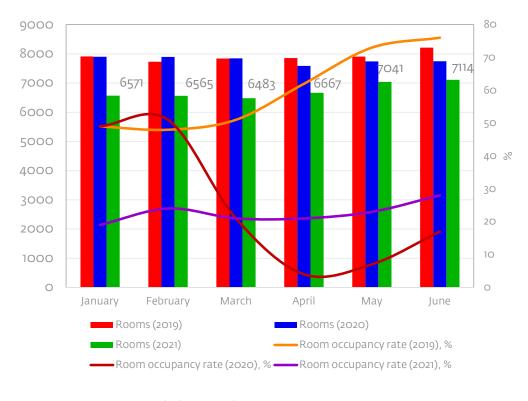


Report: VisitTallinn veebistatistika

Tourism Trends in Tallinn in 2021 (Q1-Q2/2021)



### Room occupancy rate in Tallinn's accommodation establishments and the average cost



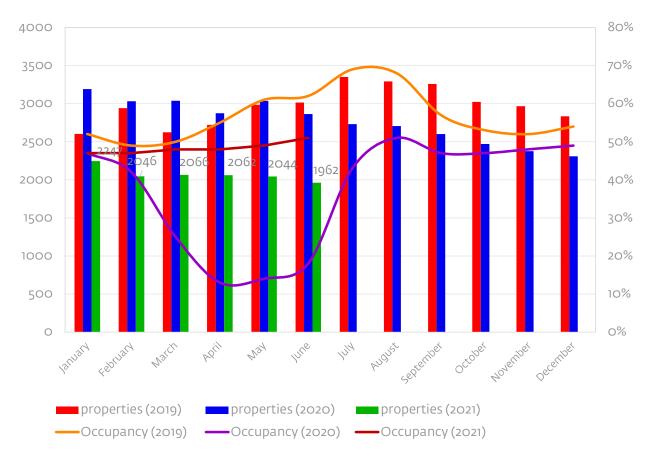
Source: Statistics Estonia

- According to Statistics Estonia, 109 accommodation establishments operated in Tallinn, including 42 hotels. They had 7,000 available rooms and could accommodate 14,500 guests.
- The average occupancy rate of rooms in accommodation establishments was 23%.
- The average occupancy rate of beds in accommodation establishments was 15%
- The average cost of a guest night was 30 euros (-11%).
- Accommodation establishments in Tallinn made a total of 11,6 million euros from selling accommodation services, and compared to the previous year, the income of accommodation establishments decline by 48 per cent.



Tourism Trends in Tallinn in 2021 (Q1-Q2/2021)

#### Short-term rentals in Tallinn

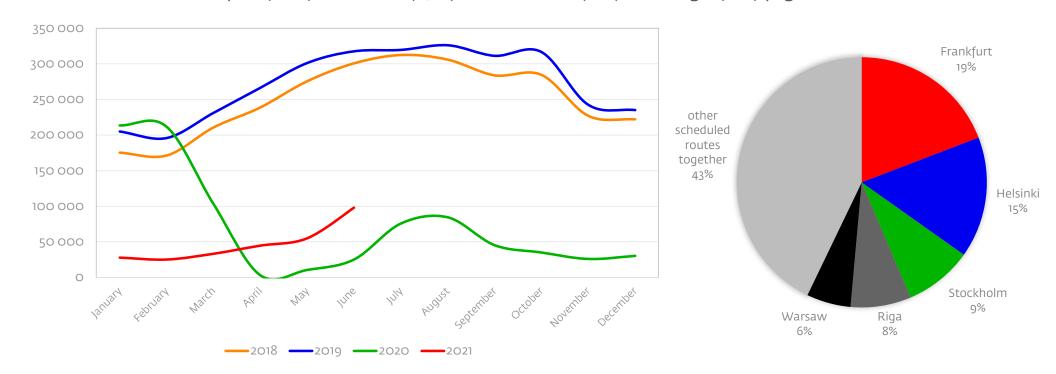


- According to Transparent, 2000 short term rentals (STR) operated in Tallinn (-31%). They could accommodate 7300 guests.
- The average occupancy rate in short term rentals was 48%
- The average cost of a guest night was 56 euros (+19%).
- Average customer satisfaction score given by accommodation customers was 4,77/5.



### Passenger at Tallinn Airport

283 495 passengers (-50%) in total were served at Tallinn Airport. The largest number of passengers were served on Frankfurt(19%), Helsinki (15%), Stockholm (9%) and Riga (9%) flights.

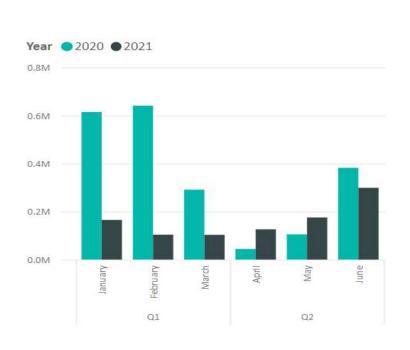


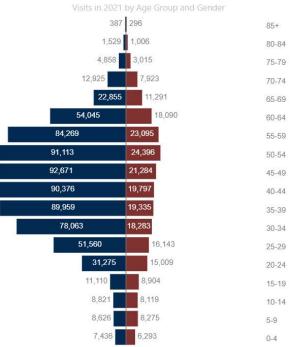
Source: Tallinna Lennujaam

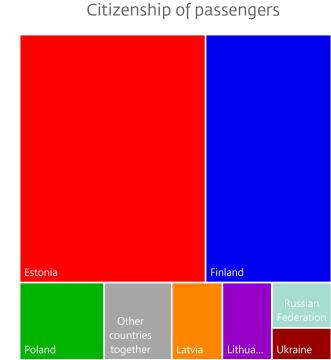


### Passengers by ferries

972 442 passengers (-78%) travelled through the Port of Tallinn. 90% of them travelled on the Finland route.







Source: : <u>Tallinna Sadam</u>

