### Visit **Tallinn**

# Overview of tourism trends in Tallinn in 2017

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- 4. Air passengers in Tallinn Airport

- 5. Passengers in Tallinn Old City Harbour
- 6. Visits to Tourist Information Centre and Tallinn tourism website



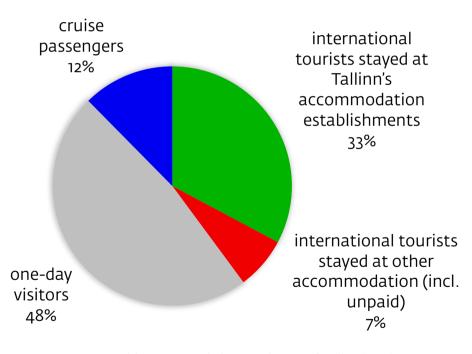
### Visits of foreign residents to Tallinn, 2017

Residents of foreign countries made 4.56 million visits to Tallinn in 2017, which means a 7% increase compared to 2016.

- 1.82 million visits to the city lasted for two or more days,
- 2.74 million visits lasted for one day

Compared to 2016, the number of one-day visits increased by 10% and the number of multi-day visits by 3%.

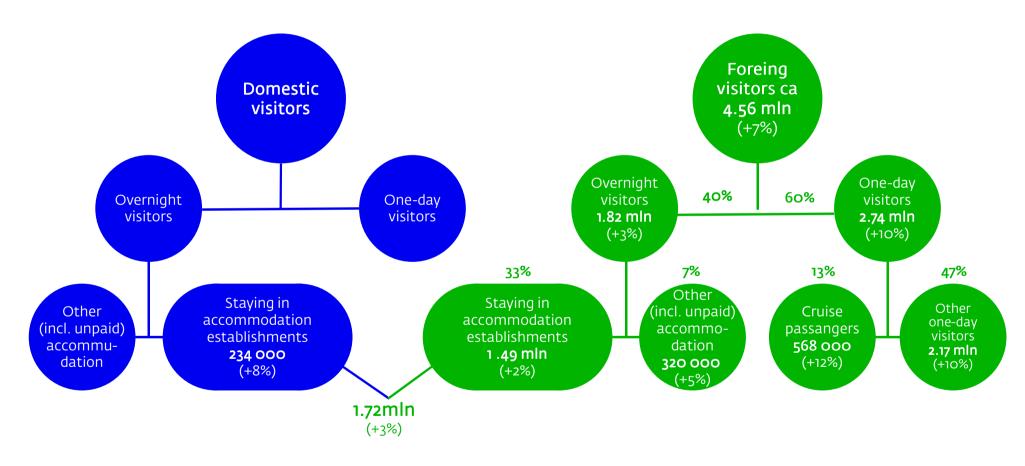
N=4 557 790



Source: Positium LBS, Statistics Estonia, Port of Tallinn (2018)

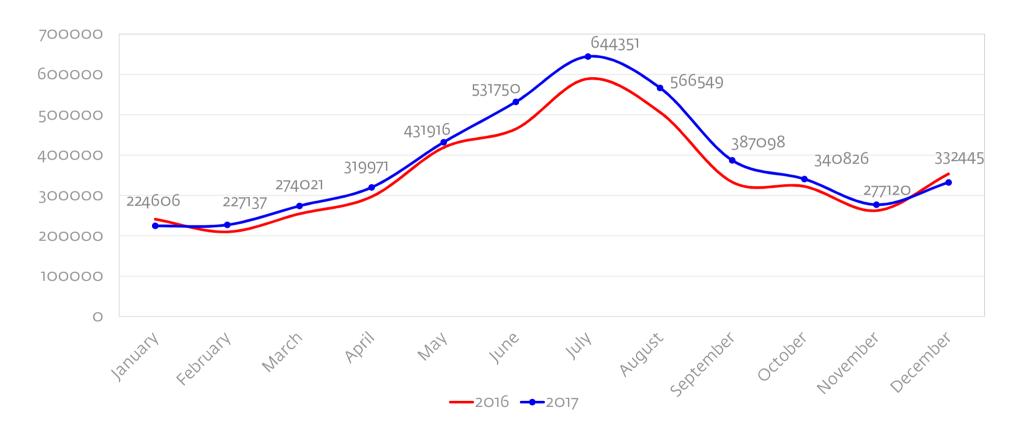


### Visitors to Tallinn 2017





### Visits of foreign residents to Tallinn



Source: Positium LBS (2018)



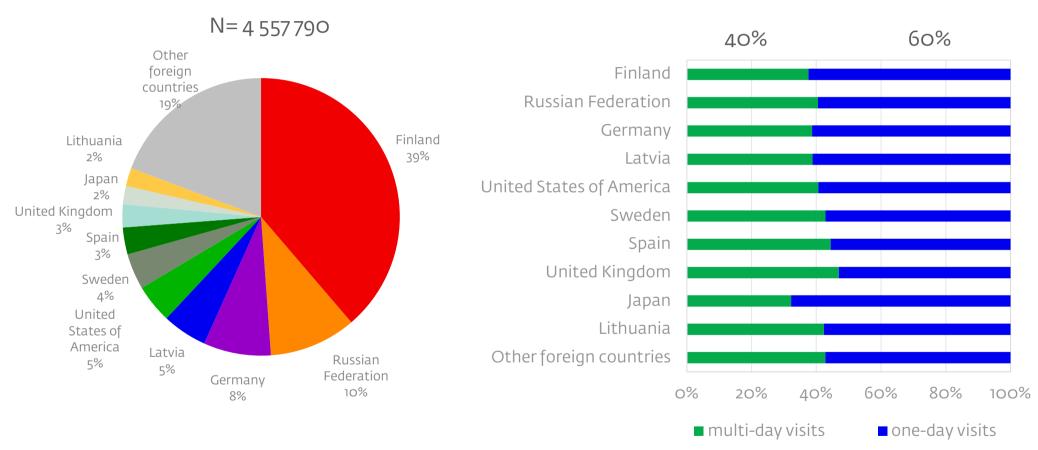
### Visits of foreign residents to Tallinn 2017



Source: Positium LBS, Statistics Estonia, Port of Tallinn (2018)



### Visits of foreign residents to Tallinn by country



Source: Positium LBS

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### Accommodated tourists and overnight stays 2017

 According to Statistics Estonia, 1,728,429 tourists stayed in accommodation establishments in Tallinn (+3% or +48,373 people)

#### Incl.:

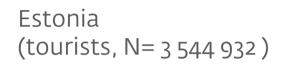
- international tourists: 1,493,544 (+ 2% or +31,607 people)
- domestic tourists: 234,885 (+ 8% or +16,766 people)
- Tourists spent 3,099,102 nights in Tallinn's accommodation establishments (+3% or +101,946 nights).

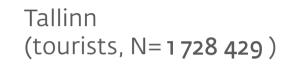
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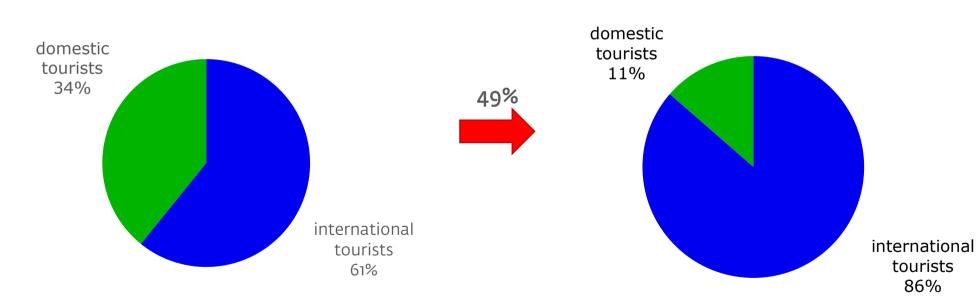
- overnight stays by international tourists: 2,692,846 (+2% or +57,517 nights)
- overnight stays by domestic tourists: 406,255 (+12% or +44,428 nights)
- This was a record year for Tallinn accommodation establishments in terms of the number of guests and overnight stays.



### Share of Tallinn: accommodated tourists

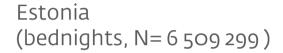




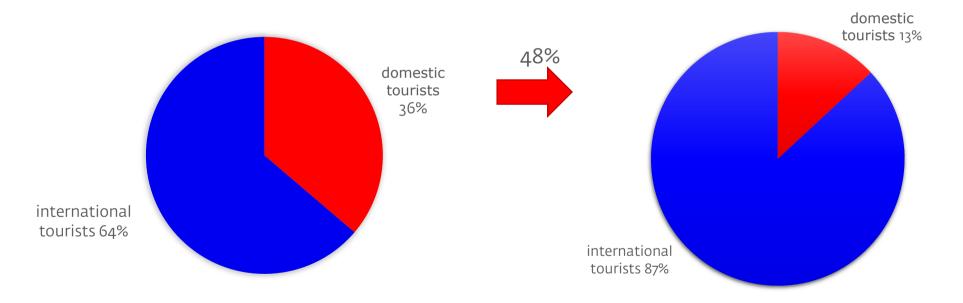




### Share of Tallinn: Overnight Stays



Tallinn (bednights, N= 3 099 102)



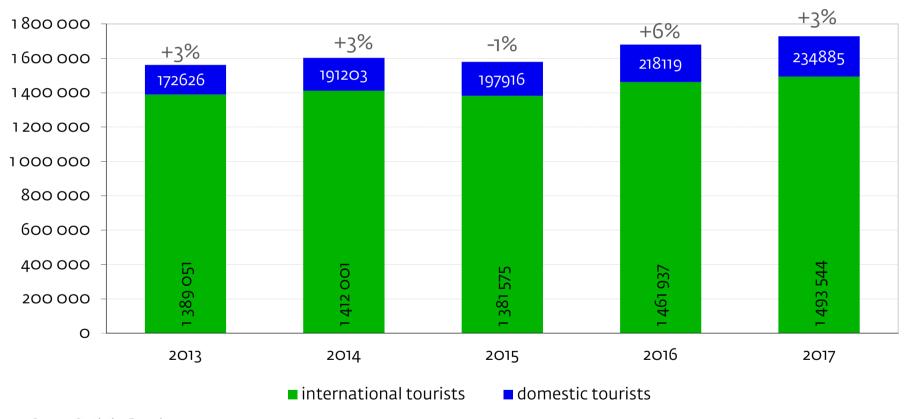


### Accommodated tourists and overnight stays in Tallinn 2013-2017



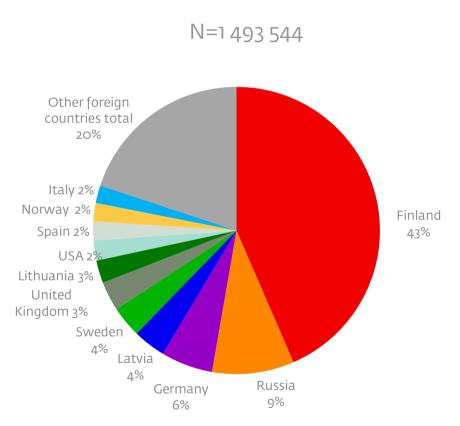


### Accommodated tourists in Tallinn 2013-2017





### Main foreign markets of Tallinn in 2017

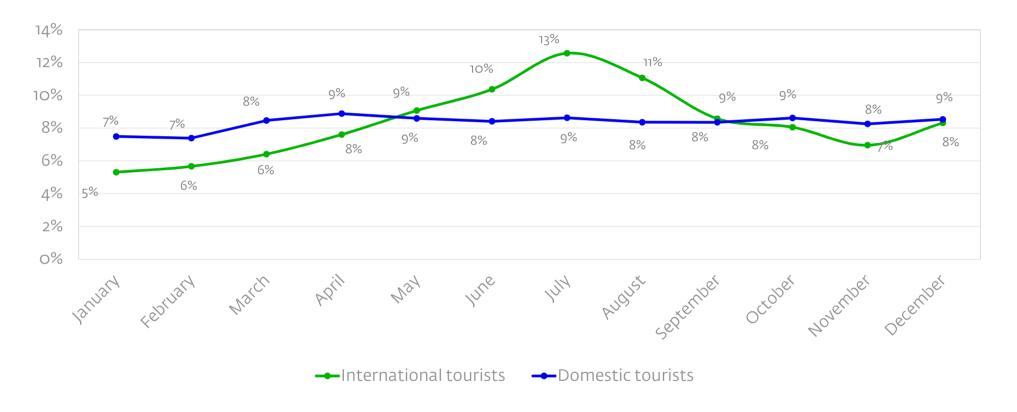


| Source. | Statistics | Estonia |
|---------|------------|---------|

| Country               | Number  | Cha<br>Number | nge<br>% |
|-----------------------|---------|---------------|----------|
| Finland               | 649 663 | -40 381       | -6       |
| Russia                | 138 221 | 14 068        | 11       |
| Germany               | 86 915  | -1 415        | -2       |
| Latvia                | 55 000  | 719           | 1        |
| Sweden                | 52 410  | -1 071        | -2       |
| United Kingdom        | 49 329  | 8572          | 21       |
| Lithuania             | 38 290  | 604           | 2        |
| USA                   | 33 574  | 191           | 1        |
| Spain                 | 32 021  | 3 414         | 12       |
| Norway                | 30 827  | -1 969        | -6       |
| Other countries total | 327 294 | 48 875        | 18       |

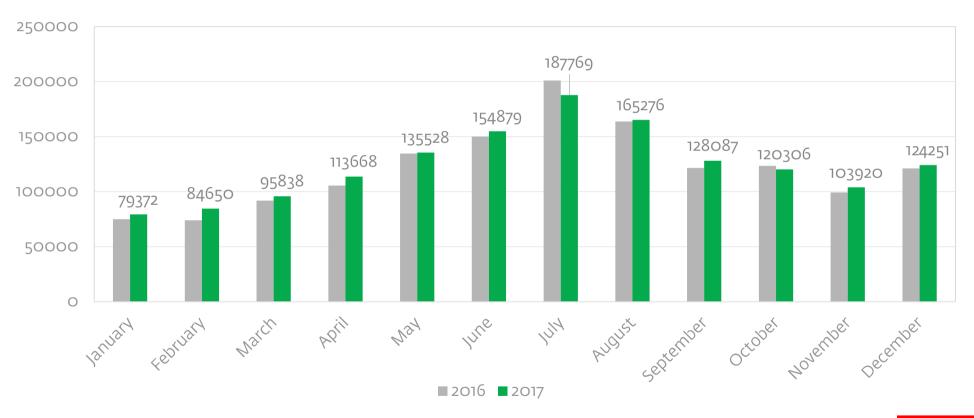


### Distribution of visitors to Tallinn by month



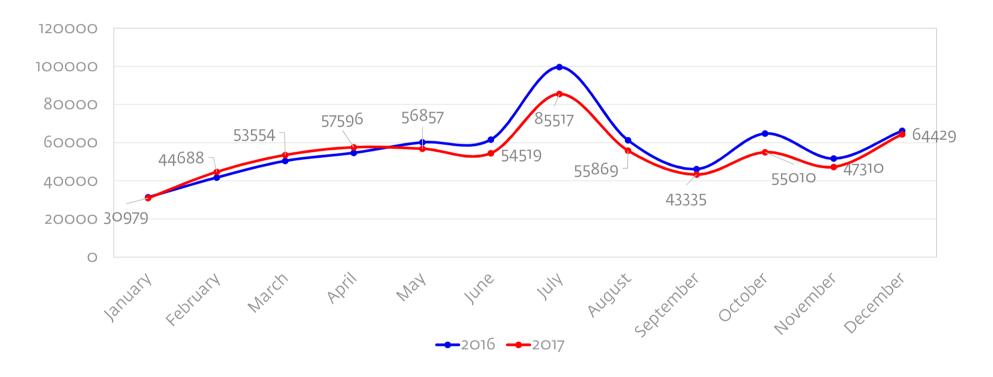


### Distribution of international tourists by month



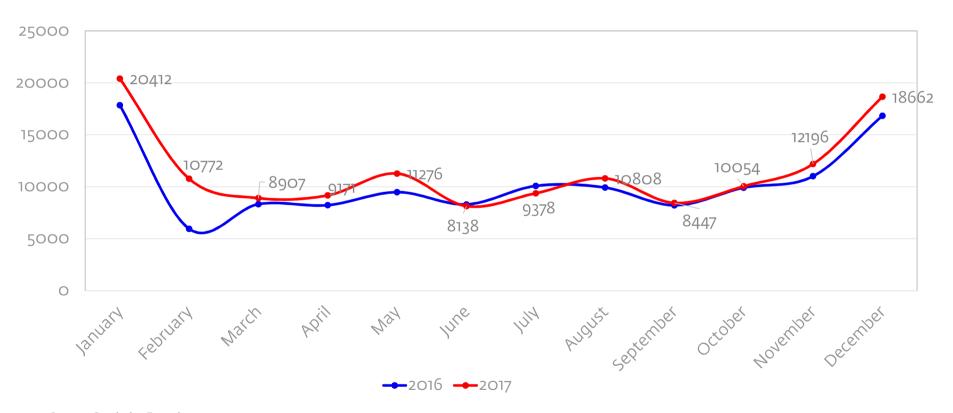


### Visits of Finnish tourists to Tallinn by month



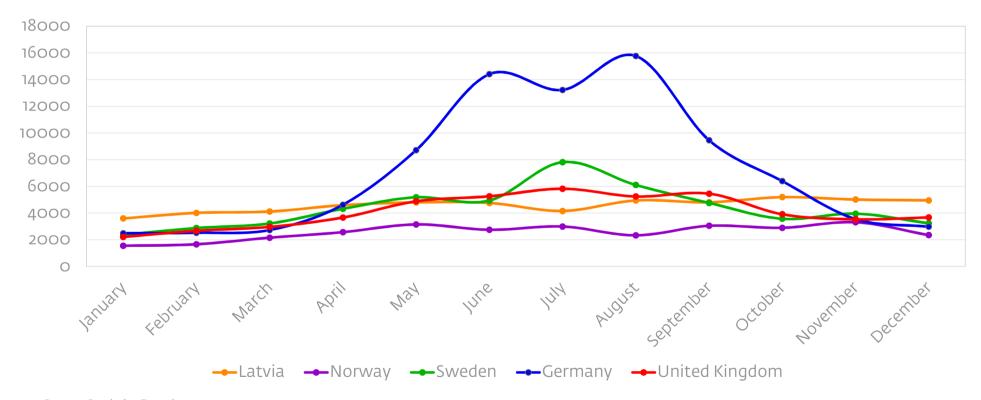


### Visits of Russian tourists to Tallinn by month



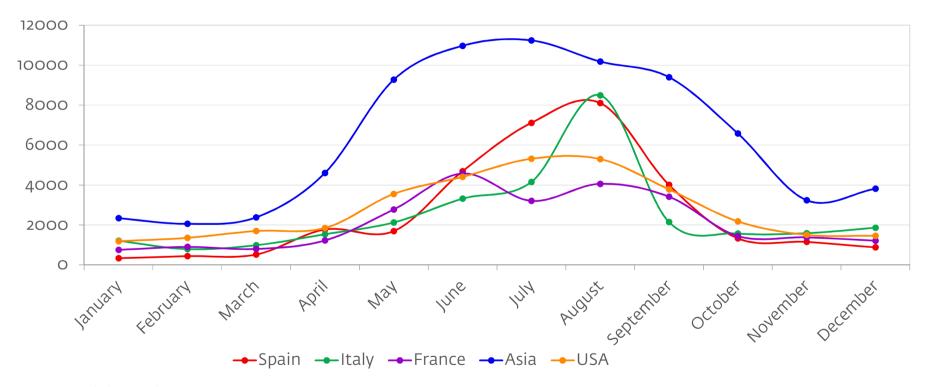


## International tourists of other main markets Tallinn by month



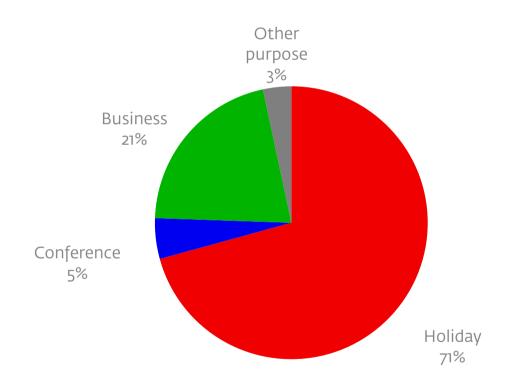


## International tourists from other significant target markets by month





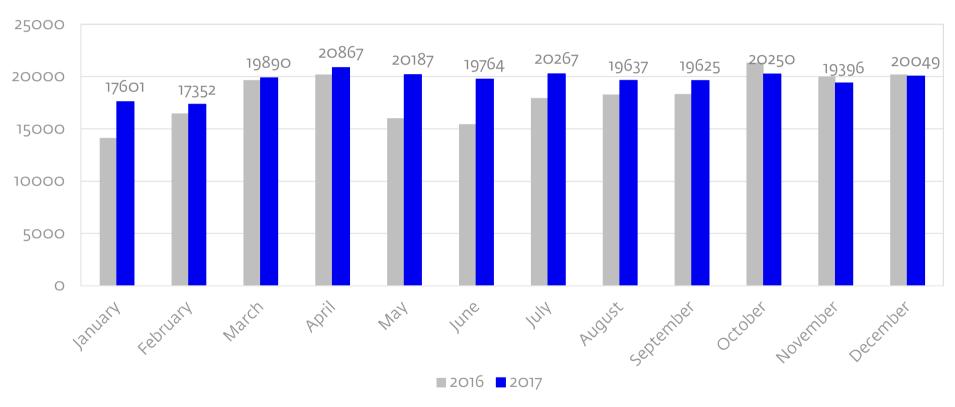
### International tourists by purpose of travel (2017)



|               | Number    | Change<br>2017/2016<br>(number) | Change<br>2017/2016<br>(%) | Share |
|---------------|-----------|---------------------------------|----------------------------|-------|
| Holiday       | 1 056 580 | -17 255                         | -2                         | 71    |
| Conference    | 71 702    | 11 604                          | 19                         | 5     |
| Business      | 31 5155   | 16 559                          | 6                          | 21    |
| Other purpose | 50 107    | 20 699                          | 70                         | 3     |
| Total         | 1 493 544 | 31 607                          | 2                          | 100   |

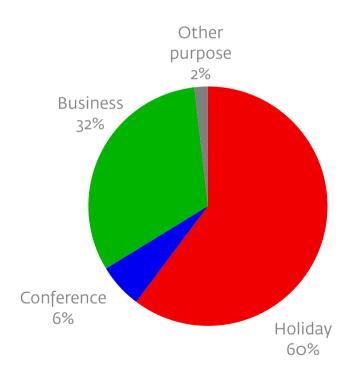


### Distribution of domestic tourists by month





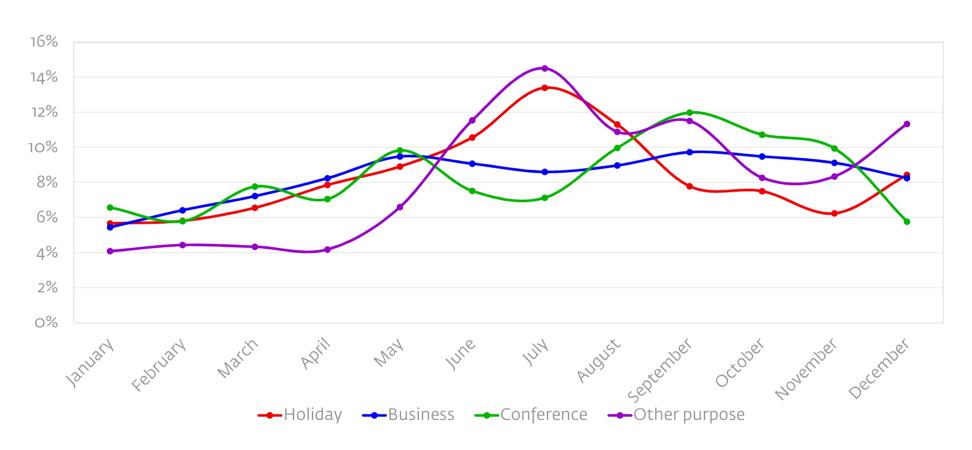
### Domestic tourists by purpose of travel 2017



|               | Number  | Change<br>2017/2016<br>(number) | Change<br>2017/2016<br>(%) | Share |
|---------------|---------|---------------------------------|----------------------------|-------|
| Holiday       | 141 496 | 3 444                           | 2                          | 60    |
| Conference    | 14 143  | 4 197                           | 42                         | 6     |
| Business      | 74 968  | 11 273                          | 18                         | 32    |
| Other purpose | 4 278   | -2 148                          | -33                        | 2     |
| Total         | 234 885 | 16 766                          | 7                          | 100   |

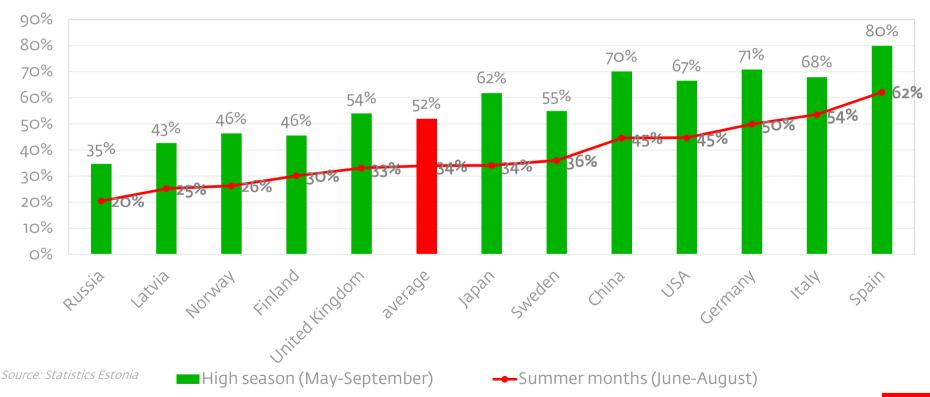


### Seasonality by purpose of travel 2017





## Proportion of high season trips from main foreign markets of Tallinn in 2017





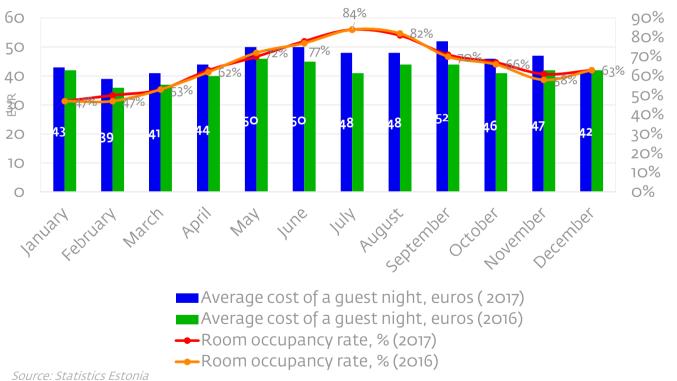
### Average length of stay of tourists (nights)

The tourists average length of the trip was 1.79 nights Domestic tourists spent an average of 1.73 nights International tourists spent an average of 1.80 nights





## Room occupancy rate in Tallinn's accommodation establishments and the average cost



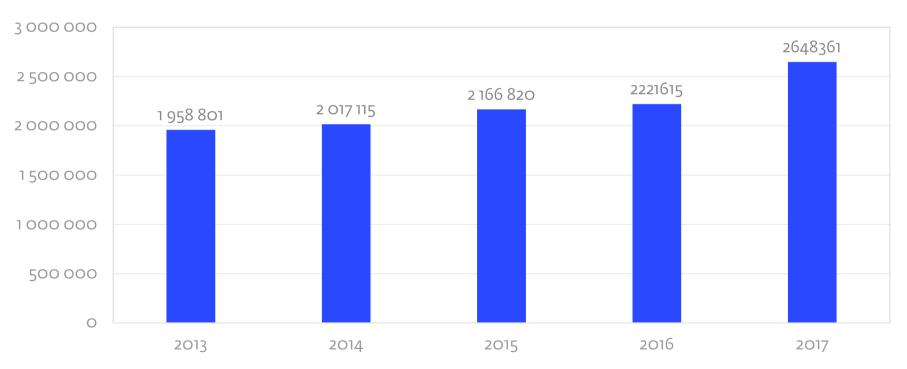
In Tallinn, the total number of accommodation establishments was 164. They had 7,500 available rooms and could accommodate 15,600 guests.

The average occupancy rate of rooms in accommodation establishments was 66% The average cost for 24 hours was 46 euros.



### Passenger at Tallinn Airport

2.64 million passengers (+19%) in total were served at Tallinn Airport. Regular flights were made to 34 destinations over the year. The largest number of passengers were served on Helsinki (11%), Frankfurt(11%), Riga (9%) and Stockholm (9%) flights.

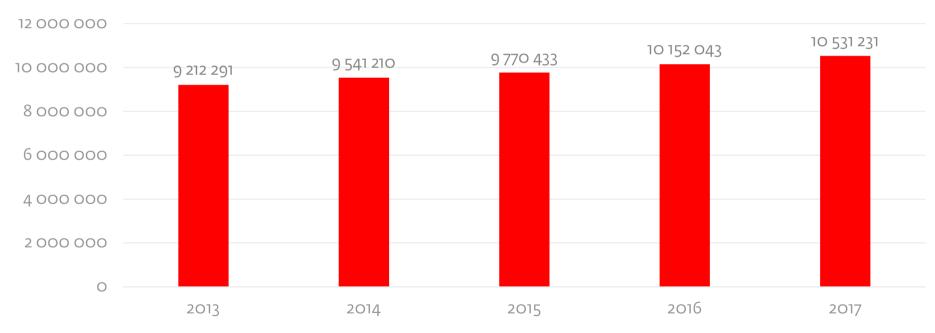


Source: Tallinn Airport (2018)



### Passengers in Tallinn Old City Harbour

10,5 million passengers (+3%) travelled through the Old City Harbour of Tallinn. 83% of them travelled on the Finland route, 10% on the Sweden Route, 1% on the Russia route and 6% were cruise passengers.



Source: Port of Tallinn (2018)



### Cruise ships calls and passengers in Tallinn

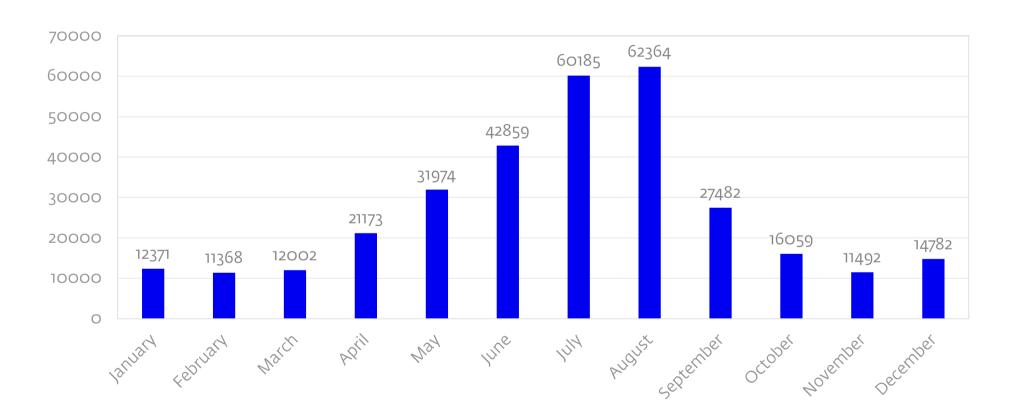
Cruise ships made 311 visits to the Old City Harbour during the year and 564,000 cruise passengers went on a tour of the city.



Source: Port of Tallinn (2018)



### Visits to Tallinn Tourist Information Centre 2017



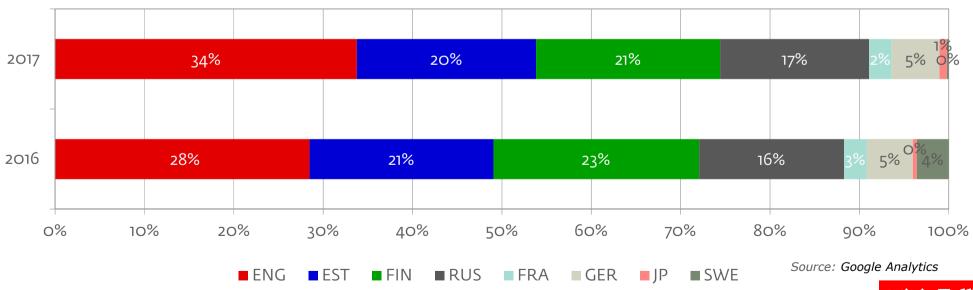


### Visits to Tallinn tourism website

Tallinn tourism website visittallinn.ee received 5,57 million pageviews (+4%).

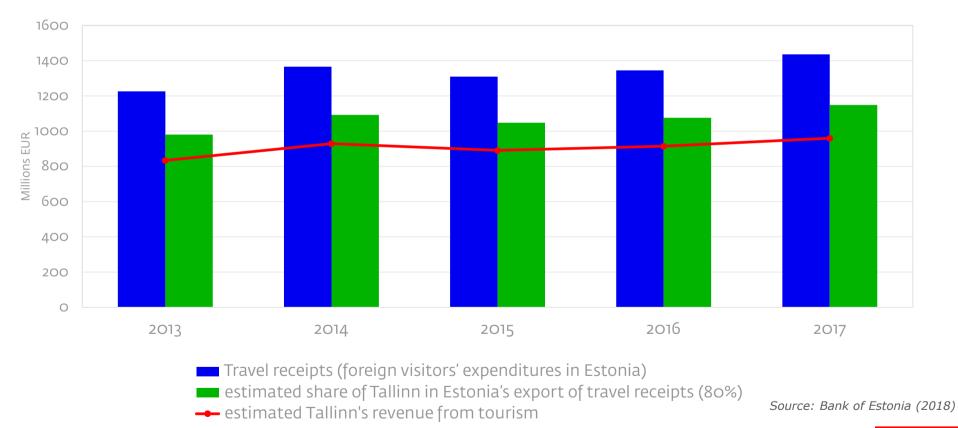
On average, the duration of the visit was 03:16 minutes and 3,11 pages were viewed by session. The most visits to the website were made while in Estonia (40% of all visits), followed by Finland

(22%) and Russia (7%).





### Tallinn's revenue from tourism





#### Conclusions

- 1. Approximately 4.56 million foreign residents visited Tallinn in 2017 (+7%). Of all the foreign visitors to Tallinn, 1.82 million stayed overnight (40%). Of those, 82% stayed in accommodation establishments in Tallinn and 18% stayed with other accommodation providers or with friends and relatives.
- 2. 2.74 million foreign visitors were same-day visitors (+10%), approximately 564 000 of them arriving on cruise ships.
- 3. A total of 1.72 million tourists stayed in accommodation establishments in Tallinn, which is an increase of 3% compared to 2016. 86% of all visitors accommodated in Tallinn were international tourists and 14% were domestic tourists. The majority of foreign tourists (60%) were from Finland, Russia, Latvia and Germany. All in all, tourists spent 3,09 million nights in Tallinn.
- 4. Tallinn continues to be valued as a holiday destination. 69% of the visitors who stayed in accommodation establishments in Tallinn were here for holidays, 23% came for business meetings, 5% were participating in conferences or training sessions and 3% were in town for other reasons.



#### Conclusions

- 4. Visits to Tallinn tend to be distributed unevenly throughout the year 52% visits occur during the periood from May to September and the number of visitors was the highest in July. The trips are rather short (an average of 1.79 nights).
- 5. There were no big changes on accommodation market. 146 accommodation establishments (incl. 61 hotels) were operating in Tallinn. They had 7,500 and 15,700 beds in total.
- 6. Foreign guests spent an estimated 960 million euros (+3%) on various good and services in Tallinn. Accommodation establishments earned 14,9 million euros from sales of accommodation services in 2017 (+14%).
- 7. Interest in the Tallinn Tourist Information Centre has increased. The centre was visited by more than 328,000 people during the year. Visitors to the centre are mostly interested in sights, museums and guided tours; they also seek maps of the city. Information about public transport is sought as well. Tallinn tourism website visittallinn.ee received 5.6 million pageviews in 2017, which is 5% more than the year before.









### https://www.visittallinn.ee/eng/travel-trademedia/statistics-surveys







